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## **FOR IMMEDIATE RELEASE**

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### **AVI SYSTEMS APPOINTS GUENTHER DZIUVENIS AS WESTERN RVP AND GENERAL MANAGER**

*40-Year Enterprise Sales and Management Veteran Adds Firepower to AVI's Growing Leadership Team*

[AVI Systems](http://www.avisystems.com), a national leader in visual communications and audiovisual integration, today announced the hiring of Guenther Dziuvenis as Western Regional Vice President and General Manager. Working out of the Kansas City office, Guenther is also part of the company's leadership team.

Guenther's appointment comes at a time of substantial growth for AVI Systems. The company has opened offices in three major cities in the last 12 months and has recently acquired Dascom Systems, a leading IPTV streaming provider, and Magenium Solutions, an IT consulting services firm.

"This critical appointment fills out our leadership team, and it's the next in a succession of recent hires recruited to elevate AVI's industry profile and accelerate our growth," said Joel Lehman, COO of AVI Systems. "With a proven record of developing business, people and deep customer relationships, Guenther brings with him decades of seasoned General Management experience."

Guenther joins AVI Systems following more than 40 years in enterprise sales and has held several key leadership roles. Prior to AVI, he spent his entire career at Johnson Controls (JCI), a technology company that creates intelligent buildings, efficient energy solutions, integrated infrastructure and next generation transportation systems. For the last 21 years, Guenther worked out of JCI's Kansas City office, where he built key customer relationships and helped navigate a number of mergers.

"AVI's evolution into network-driven work environments and IT integration will benefit from Guenther's vast experience and enterprise knowledge," said Jeff Stuebner, President and CEO of AVI Systems.

Guenther's recent roles include Vice President of Business Development, North America and Vice President and General Manager of the West Region for JCI, where he led successful acquisition, management and expansion of key accounts through the JCI "Connected Technologies" team, in addition to his many years of leading the regional businesses to increased growth and profitability.

Guenther is a graduate of the University of Nebraska-Lincoln, where he earned a Bachelor of Science degree in electrical engineering. He has been on the chair of the University of Nebraska's Durham School of Architectural Engineering Advisory Board for 12 years.

### **About AVI Systems**

Organizations who value the power of visual communications, trust AVI to enable people and teams to communicate their critical ideas. AVI technologies accelerate decision making, improve human interactions and create immersive digital experiences. For more information about AVI Systems, please visit [www.avisystems.com](http://www.avisystems.com)